



5 February 2007

General Mining

South Africa

Buy

13915c

## Pre-results comment: share price catalyst required

**BHP Billiton should report strong interim earnings – up by almost 50% on HI FY2006. We see upside to a target price of 1200p (R155), but the shares require a catalyst to achieve these levels. This might be a greater than expected capital management programme, or recognition by the market of the intrinsic value in the company's oil business. The company remains our preferred choice in the sector, and we maintain our Buy recommendation.**

- Financial overview.** BHP Billiton reports its interim earnings on Wednesday 7th February. We are forecasting an underlying EBIT of US\$9,564m, which we understand is broadly in-line with consensus (US\$9,531m) and compares with US\$6,671m in HI 2006. On a net profit basis we are forecasting an interim result of US\$6,355m (consensus is US\$6,396m) up 46% on the comparable period's US\$4,364m. Our eps forecast is US107.4c (consensus 107.5c), 49% up on the comparable US72.1c, and we are forecasting an increase in the regular interim dividend, from US17.5c to US20.0c.

### Performance

| Year End: 30 June                    | 2005   | 2006    | 2007E   | 2008E   | 2009E  |
|--------------------------------------|--------|---------|---------|---------|--------|
| Turnover (US\$m)                     | 31,150 | 39,103  | 43,298  | 45,558  | 37,327 |
| EBITDA (US\$m)                       | 12,008 | 18,045  | 22,401  | 23,347  | 14,911 |
| Operating profit (US\$m)             | 9,921  | 15,309  | 19,838  | 19,904  | 11,176 |
| PBT (US\$m)                          | 9,484  | 14,709  | 19,384  | 19,594  | 10,810 |
| Headline Net Profit (US\$m)          | 6,512  | 10,176  | 14,227  | 14,089  | 7,773  |
| HEPS - Fully Diluted (USc)           | 105.7  | 167.8   | 240.9   | 238.6   | 131.6  |
| HEPS - Fully Diluted (quote ccy) (c) | 656.7  | 1,072.0 | 1,729.8 | 1,676.1 | 931.5  |
| DPS (reporting ccy) (USc)            | 28.0   | 36.0    | 40.5    | 42.5    | 44.5   |
| DPS (quote ccy) (c)                  | 175.7  | 238.1   | 289.2   | 298.6   | 315.1  |

Source: Company Accounts/Investec Securities Estimates

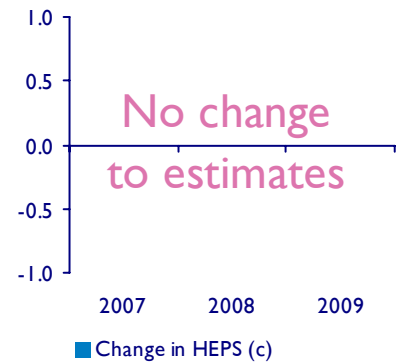
### Valuation

| Year End: 30 June | 2005 | 2006 | 2007E | 2008E | 2009E |
|-------------------|------|------|-------|-------|-------|
| Headline PE (x)   | 18.3 | 11.6 | 8.0   | 8.1   | 14.7  |
| EV/EBITDA (x)     | 4.7  | 3.1  | 2.5   | 2.2   | 3.6   |
| EV/EBITA (x)      | 5.7  | 3.7  | 2.8   | 2.5   | 4.8   |
| Yield (%)         | 1.4  | 1.9  | 2.1   | 2.2   | 2.3   |
| NPV - current     | 0.00 | 0.00 | 0.00  | 0.00  | 0.00  |

Source: Company Accounts/Investec Securities Estimates

Refer to important disclosures starting on page 5.

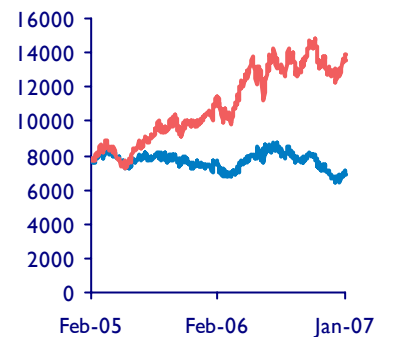
### Impact On Estimates



Source: Investec Securities Estimates

|                   |              |
|-------------------|--------------|
| Market Cap        | R343,443m    |
| JSE Code          | BIL          |
| Target Price/Risk | 8900c/Medium |
| Total Return      | 13.5%        |

### Share Price Performance



|     |       |       |      |
|-----|-------|-------|------|
| 1m  | 6.3   | (4.2) | 21.1 |
| 3m  | (4.2) | (7.5) |      |
| 12m | 21.1  | (7.5) |      |

Source: JSE Securities Exchange

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